

## Budget Summary

	100 Administrati on	200 Memberships	300 Strategy & Planning	400 Business Development	500 Research and Policy	600 Education and Member Development	Total
<b>2025 Budget Income</b>							
4100 Service Fees	-	-	-	164,627	689,600	2,500	856,727
4210 Member Dues	3,106,000	-	-	-	-	-	3,106,000
4220 Corporate Dues	-	-	-	112,000	-	-	112,000
4300 Registrations	-	-	1,065	-	13,894	3,069,187	3,084,146
4420 Grants	-	-	2,917	2,250,000	-	-	2,252,917
4430 Project Income	-	-	-	1,549,344	-	-	1,549,344
4500 Publication Sales	-	-	-	-	600,000	183,000	783,000
4610 Sponsorship Revenue	7,800	-	-	60,000	5,000	529,568	602,368
4620 Exhibit Fees	-	-	-	-	-	745,836	745,836
4630 Advertising	-	190,000	15,000	20,400	-	-	225,400
<b>Total Income</b>	<b>3,113,800</b>	<b>190,000</b>	<b>18,981</b>	<b>4,156,371</b>	<b>1,308,494</b>	<b>4,530,091</b>	<b>13,317,737</b>
<b>Expense</b>							
5010 Salaries & Wages	1,008,521	347,399	417,459	982,006	945,966	961,844	4,663,194
5020 Payroll Taxes	77,152	26,576	31,936	75,123	72,366	73,581	356,734
5030 Fringe Benefits	45,090	9,672	39,318	14,400	25,968	15,288	149,736
5031 TIAA Benefit	101,191	32,820	30,538	48,369	60,318	90,668	363,903
5210 Consulting/Outside Services	323,143	24,929	350,996	674,021	226,899	526,436	2,126,424
5220 Legal and Accounting	363,783	-	-	-	26,000	3,000	392,783
5310 Memberships and Subscriptions	482,769	25,925	95,341	21,116	78,490	33,800	737,442
5320 Meeting Costs	42,000	2,500	800	48,900	28,310	1,795,268	1,917,778
5330 Registration fees	8,367	-	996	13,154	11,670	34,300	68,487
5410 Travel	107,614	3,417	12,463	159,823	46,548	48,285	378,150
5420 Lodging	117,678	5,978	22,344	120,172	42,238	71,689	380,099
5430 Meals and Entertainment	119,756	3,724	10,513	69,283	19,424	40,156	262,855
5500 Temporary Assistance	-	-	-	-	11,940	6,500	18,440

7/11/2024 6:28:41 PM EST

5501 Communications/internet	21,542	3,500	1,388	7,911	6,200	7,150	<b>47,690</b>
5502 Information Technology	-	-	-	2,000	-	-	<b>2,000</b>
5503 Printing, Production and Duplicating	2,496	11,000	5,109	9,000	583	42,750	<b>70,938</b>
5504 Utilities / Maintenance	27,400	-	-	-	-	-	<b>27,400</b>
5505 Supplies, Equipment and Maintenance	70,760	1,700	996	12,480	965	14,010	<b>100,911</b>
5506 Postage and Delivery	1,620	4,300	250	9,000	379	15,350	<b>30,899</b>
5507 Equipment Rental	2,000	-	-	-	-	-	<b>2,000</b>
5508 Property Taxes	122,068	-	-	-	-	-	<b>122,068</b>
5509 Condo Fees	85,029	-	-	-	-	-	<b>85,029</b>
5510 General Taxes	15,150	100	-	-	-	-	<b>15,250</b>
5511 Insurance	70,000	-	-	-	-	-	<b>70,000</b>
5512 Advertising and Promotions	2,000	4,000	3,000	6,373	3,500	6,400	<b>25,273</b>
5513 Marketing	-	-	5,200	17,067	-	800	<b>23,067</b>
5525 Training and Development	25,600	4,000	5,000	6,428	8,739	7,500	<b>57,267</b>
5610 Awards, Scholarships and Grants	-	1,500	-	-	6,000	-	<b>7,500</b>
5620 Contribution Expenses	-	-	-	-	-	-	<b>-</b>
5710 Interest	255,284	-	-	-	-	-	<b>255,284</b>
5720 Bank Charges	146,044	3,555	410	3,600	11,680	84,711	<b>250,000</b>
5810 Depreciation	227,982	-	-	-	-	-	<b>227,982</b>
5920 Other Expenses	16,300	-	-	10,020	2,233	50,260	<b>78,813</b>
5930 Contingency Expenses	-	-	-	-	-	-	<b>-</b>
<b>Total Expense</b>	<b>3,888,339</b>	<b>516,595</b>	<b>1,034,055</b>	<b>2,310,246</b>	<b>1,636,417</b>	<b>3,929,744</b>	<b>13,315,396</b>
<b>Net Gain/Loss</b>	<b>(774,539)</b>	<b>(326,595)</b>	<b>(1,015,073)</b>	<b>1,846,125</b>	<b>(327,923)</b>	<b>600,347</b>	<b>2,341</b>